



SURETY BOND
Insurance Services, Inc.



Bonding the Building Industry One Relationship at a Time™

KPS is a firm that helps construction companies develop a team of trusted, professional advisors and surety partners that mitigate risk and provide the necessary time, expertise and willingness to assist in reaching business objectives.

How does KPS meet your high standards and expectations as your broker?

By Being KNOWLEDGEABLE

- ▲ Understanding both the construction and surety industries. Fifteen years of surety bond expertise and ten years of banking expertise.
- ▲ Keeping current with surety and construction market trends.
- ▲ Routinely publishing articles related to surety and general construction risk.
- ▲ Staying actively involved in construction and surety-related associations.
- ▲ Actively participating on various board of directors for construction and surety related associations.
- ▲ Maintaining industry specific designations, particularly the construction industry. Currently maintain both the CRIS and the CCIFP designations.

By Being PROFESSIONAL

- ▲ Staying involved – The person you trusted to open a relationship with is the person you work with long term.
- ▲ Being routinely available to meet, talk, strategize, and answer any questions.
- ▲ Spending the time necessary to learn clients short- and long-term business objectives.
- ▲ Maintaining strong relationships with other industry professionals.
- ▲ Being accountable. We are responsible for our actions we take with our clients, sureties, trusted advisors, and community.
- ▲ Being available. You can reach us anytime, any day, via phone or email. We will get back to you in a timely manner.
- ▲ Being active in the community through participation in various charitable events/organizations.

By Providing SERVICE

- ▲ Producing annual operational and benchmarking surveys.
- ▲ Maintain in-house financial review and underwriting capabilities.
- ▲ Help clients develop close surety relationships with the ultimate decision makers.
- ▲ Strategize with clients on business objectives and plan proactively to mitigate foreseeable risks.
- ▲ Client introductions and possible referrals.
- ▲ Set up pre-year end planning meetings with client key personnel and financial statement end users.
- ▲ Proprietary web portal software for financial review, bond requests and report generation.
- ▲ Help clients build strong team relationships with their surety, banker, attorney, and any other professional advisors they deem critical to overall success

SIMPLIFY
the bond process

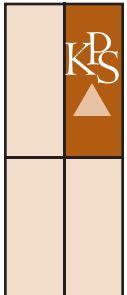
in your company's business objectives
INVOLVEMENT

long-term... with you and the surety
RELATIONSHIPS



PROACTIVE

REACTIVE



NOT INVOLVED

INVOLVED



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