

Press Room

- The Pros & Cons of Common Estate Planning Options - October 2007

A close family member recently passed away unexpectedly. He did not have a plan regarding his final wishes or the disposition of his assets. Needless to say, the process of sorting through his financial affairs was difficult. This situation made me consider various "what-if" scenarios. ...more

- Are You Actively Managing Your Expenses? - Oct 2007

Times have been very good for the construction community over the recent past. With the exception of the real estate market, all phases of construction seem to be operating on all cylinders. This has resulted in strong profits for many companies. However ...more

- Turning Opportunities into Reality

From time to time, contractors experience the thrill of encountering a unique job opportunity that makes them want to roll up their sleeves and go after it. The project may be larger than anything they've attempted before ...more

- The Surety Market & Outlook for 2006

The surety market has been going through some tough times; the industry has lost money every year since 2000. The future looks more optimistic however, as the Surety Association of America (SIO) reports that for the first months of 2005 ...more

- Attention Construction Professionals: Are You Maximizing Your Consultant Relationships?

During the 1990s, and even into early 2000, the need to have strong relationships with professionals outside your organization that specialize in the construction industry diminished. Business was good, obtaining credit was easy ...more

- Attention Contractors/Owners: What is your Return On Investment?

When an individual invests in the stock market or any other income producing venture, it's prudently presumed that the investment is monitored against a return expectation. If it is under performing ...more

- Timely, Accurate Bond Requests

During the past five years, several surety companies have consolidated, downsized or exited the market. As a result, surety resources are thinly spread. Some are short-staff and are training relatively new underwriters ...more

- Contractors Owners as Investors

As an owner in your construction company, or any other venture for that matter, you are ultimately an "investor." Do you take the time to plan annually and set a targeted return on investment off of which you benchmark? ...more

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- Attention Contractors/Owners: What is your Return On Investment?

When a person invests in the stock market or any other income-producing venture, it's prudently presumed that the investment is monitored against a return expectation. If it is under-performing, you would likely take the time to analyze ...more